# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM S-8 REGISTRATION STATEMENT UNDER

THE SECURITIES ACT OF 1933

# **Definitive Healthcare Corp.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

492 Old Connecticut Path, Suite 401 Framingham, MA (Address of Principal Executive Offices) 81-3988281 (I.R.S. Employer Identification No.)

> 01701 (Zip Code)

Definitive Healthcare Corp. 2021 Equity Incentive Plan (Full Title of Plans)

Matthew W. Ruderman Chief Legal Officer 492 Old Connecticut Path, Suite 401 Framingham, MA 01701 (508) 720-4224 (Name, Address, Including Zip Code, and Telephone Number, Including Area Code, of Agent For Service)

Copies to:

Jason Kent Jean Park Julia Boesch Cooley LLP 55 Hudson Yards New York, NY 10001 (212) 479-6000

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\Box$ 

Non-accelerated filer

Accelerated filer

Smaller reporting company  $\Box$ 

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act.

# EXPLANATORY NOTE

The Definitive Healthcare Corp. 2021 Equity Incentive Plan (the "2021 Plan) provides that the total number of shares reserved for issuance under the 2021 Plan will automatically increase on the first day of each fiscal year of the Company during the term of the Plan, commencing on January 1, 2023 and ending on (and including) January 1, 2032 by a number equal to the least of (i) 5% of the total number of shares of Definitive Healthcare Corp. (the "*Registrant*") Class A Common Stock ("*Common Stock*") actually issued and outstanding on the last day of the preceding fiscal year, (ii) a number of shares of Common Stock determined by the Registrant's board of directors, and (iii) 8,989,039 shares of Common Stock. Accordingly, on January 1, 2024, the number of shares of the Registrant's Common Stock that may be issued under the 2021 Plan increased by an additional 5,828,112 shares (or, 5% of the outstanding shares of the Registrant's Common Stock as of December 31, 2023). This Registration Statement on Form S-8 is being filed for the purpose of registering these additional shares reserved for issuance under the 2021 Plan. These additional shares of Common Stock are securities of the same class as other securities for which Registration Statements on Form S-8 were filed with the Securities and Exchange Commission (the "*SEC*") on <u>September 14, 2021 (File No. 333-259535)</u> and <u>February 27, 2023 (File No. 333-270059)</u> (collectively, the "*Prior Forms S-8*").

Pursuant to General Instruction E of Form S-8, the contents of the Prior Forms S-8, to the extent relating to the registration of the Registrant's Common Stock issuable under the 2021 Plan, are incorporated herein by reference and made part of this Registration Statement, except as modified hereby.

# PART II

# INFORMATION REQUIRED IN THE REGISTRATION STATEMENT

#### Item 3. Incorporation of Documents by Reference.

The following documents we filed with the SEC are incorporated by reference into this Registration Statement:

(a) The Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2023 (the "2023 10-K"), which includes audited financial statements for the Registrant's latest fiscal year, filed with the SEC on February 28, 2024.

(b) The description of the Registrant's Class A Common Stock which is contained in the Registrant's Registration Statement on Form 8-A filed on September 15, 2021 (File No. 001-40815) under the Securities Exchange Act of 1934, as amended (the "*Exchange Act*"), including any amendment or report filed for the purpose of updating such description, including Exhibit 4.1 of the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, filed with the SEC on March 15, 2022, including any amendment or report filed for the purpose of updating such description.

(c) The Registrant's Current Reports on Form 8-K (File No. 001-40815) filed with the SEC on January 4, 2024 and January 16, 2024.

(d) All other reports and documents subsequently filed by the Registrant pursuant to Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act (other than Current Reports furnished under Item 2.02 or Item 7.01 of Form 8-K and exhibits furnished on such form that relate to such items) on or after the date of this Registration Statement and prior to the filing of a post-effective amendment to this Registration Statement which indicates that all securities offered have been sold or which deregisters all securities then remaining unsold, shall be deemed to be incorporated by reference herein and to be a part of this Registration Statement from the date of the filing of such reports and documents. Any statement contained in a document incorporated or deemed to be incorporated by reference herein shall be deemed to be modified or superseded for purposes of this Registration Statement to the extent that a statement contained herein or in any subsequently filed document that also is deemed to be incorporated by reference herein modifies or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Statement. Any such statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Statement.

# Item 8. Exhibits.

# <u>Exhibit Index</u>

Exhibit No.	Description				
4.1	Amended and Restated Certificate of Incorporation of Definitive Healthcare Corp. (incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q (File No. 001-40815) filed with the SEC on November 8, 2021).				
4.2	Amended and Restated Bylaws of Definitive Healthcare Corp. (incorporated by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q. (File No. 001-40815) filed with the SEC on November 8, 2021).				

- 5.1\* Legal Opinion of Cooley LLP.
- 23.1\* Consent of Deloitte & Touche LLP, Independent Registered Public Accounting Firm.
- 23.2\* <u>Consent of Cooley LLP (included in Exhibit No. 5.1).</u>
- 24.1\* Power of Attorney (included on signature page to this Registration Statement).
- 99.1
   The Definitive Healthcare Corp. 2021 Equity Incentive Plan (incorporated by reference to Exhibit 10.12 of the Registrant's Annual Report on Form 10-K (File. No. 001-40815) filed with the SEC on March 15, 2022).
- 107.1\* <u>Filing Fee Table</u>
- \* Filed herewith

Pursuant to the requirements of the Securities Act of 1933, the registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Framingham, State of Massachusetts, on February 28, 2024.

# DEFINITIVE HEALTHCARE CORP.

By: /s/ Richard Booth
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Name: Richard Booth Title: Chief Financial Officer

KNOW ALL PERSONS BY THESE PRESENTS, that each of the undersigned constitutes and appoints each of Jason Krantz or Richard Booth, or any of them, each acting alone, his or her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for such person and in his or her name, place and stead, in any and all capacities, to sign this Registration Statement on Form S-8 (including all pre-effective and post-effective amendments and registration statements filed pursuant to Rule 462(b) under the Securities Act of 1933), and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, each acting alone, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming that any such attorney-in-fact and agent, or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed by the following persons in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Jason Krantz Jason Krantz	Executive Chairman and Interim Chief Executive Officer (Principal Executive Officer)	February 28, 2024
/s/ Richard Booth Richard Booth	Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	February 28, 2024
/s/ Sastry Chilukuri Sastry Chilukuri	Director	February 28, 2024
/s/ Chris Egan Chris Egan	Director	February 28, 2024
/s/ Samuel Allen Hamood Samuel Allen Hamood	Director	February 28, 2024
/s/ Jeff Haywood Jeff Haywood	Director	February 28, 2024
/s/ Jill Larsen Jill Larsen	Director	February 28, 2024
/s/ Scott Stephenson Scott Stephenson	Director	February 28, 2024
/s/ Kathleen A. Winters Kathleen A. Winters	Director	February 28, 2024
/s/ Lauren Young Lauren Young	Director	February 28, 2024



Julia Boesch +1 415 693 2326 jboesch@cooley.com

February 28, 2024

Definitive Healthcare Corp. 492 Old Connecticut Path, Suite 401 Framingham, MA 01701

# Ladies and Gentlemen:

We have acted as counsel to Definitive Healthcare Corp., a Delaware corporation (the "*Company*"), in connection with the filing of a registration statement on Form S-8 (the "*Registration Statement*") with the Securities and Exchange Commission (the "*Commission*"), covering the offering of up to 5,828,112 shares (the "*Shares*") of the Company's Class A Common Stock, \$0.001 par value per share, issuable pursuant to the Company's 2021 Equity Incentive Plan (the "*Plan*").

In connection with this opinion, we have examined and relied upon (a) the Registration Statement and the related prospectuses, (b) the Company's certificate of incorporation and bylaws, each as currently in effect, (c) the Plan and (d) such other records, documents, opinions, certificates, memoranda and instruments as in our judgment are necessary or appropriate to enable us to render the opinion expressed below. We have assumed the genuineness of all signatures, the authenticity of all documents submitted to us as originals, the conformity to originals of all documents submitted to us as copies, the accuracy, completeness and authenticity of certificates of public officials, and the due authorization, execution and delivery of all documents by all persons other than the Company where authorization, execution and delivery are prerequisites to the effectiveness thereof. As to certain factual matters, we have relied upon a certificate of an officer of the Company and have not independently verified such matters.

Our opinion is expressed only with respect to the General Corporation Law of the State of Delaware. We express no opinion to the extent that any other laws are applicable to the subject matter hereof and express no opinion and provide no assurance as to compliance with any federal or state securities law, rule or regulation.

On the basis of the foregoing, and in reliance thereon, we are of the opinion that the Shares, when sold and issued in accordance with the Plan, the Registration Statement and the related prospectuses, will be validly issued, fully paid and nonassessable (except as to shares issued pursuant to deferred payment arrangements, which will be fully paid and nonassessable when such deferred payments are made in full).

This opinion is limited to the matters expressly set forth in this letter, and no opinion should be implied, or may be inferred, beyond the matters expressly stated. This opinion speaks only as to law and facts in effect or existing as of the date hereof and we have no obligation or responsibility to update or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention or any changes in law that may hereafter occur.

Cooley LLP 3 Embarcadero Center 20th Floor San Francisco, California 94111-4004 t: (414) 693-2000 f: (415) 693-2222 cooley.com

# Cooley

We consent to the filing of this opinion as an exhibit to the Registration Statement. In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the rules and regulations of the Commission thereunder.

Sincerely,

COOLEY LLP

By: /s/ Julia Boesch

Julia Boesch

Cooley LLP 3 Embarcadero Center 20th Floor San Francisco, California 94111-4004 t: (414) 693-2000 f: (415) 693-2222 cooley.com

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in this Registration Statement on Form S-8 our reports dated February 28, 2024 relating to the financial statements of Definitive Healthcare Corp. and the effectiveness of Definitive Healthcare Corp.'s internal control over financial reporting, appearing in the Annual Report on Form 10-K of Definitive Healthcare Corp. for the year ended December 31, 2023.

/s/ Deloitte & Touche LLP

Boston, Massachusetts

February 28, 2024

# **Calculation of Filing Fee Tables**

Form S-8 (Form Type)

# **Definitive Healthcare Corp.** (Exact Name of Registrant as Specified in its Charter)

#### Table 1: Newly Registered Securities

Security Type	Security Class Title	Fee Calculation Rule	Amount Registered <sup>(1)</sup>	Proposed Maximum Offering Price Per Unit	Maximum Aggregate Offering Price	Fee Rate	Amount of Registration Fee
Equity	Class A Common						
	Stock, \$0.001 par						
	value per share	Other <sup>(2)</sup>	5,828,112 (3)	\$9.20(2)	\$53,618,630.40	0.00014760	\$7,914.11
Total Offering Amounts							\$7,914.11
Total Fee Offsets							_
Net Fee Due							\$7,914.11

- (1) Pursuant to Rule 416(a) promulgated under the Securities Act of 1933, as amended (the "Securities Act"), this Registration Statement shall also cover any additional shares of Class A Common Stock of Definitive Healthcare Corp. (the "Registrant") that become issuable under the Definitive Healthcare Corp. 2021 Equity Incentive Plan (the "2021 Plan") set forth herein by reason of any stock dividend, stock split, recapitalization, or other similar transaction effected that results in an increase to the number of outstanding shares of the Registrant's Class A common stock, as applicable.
- (2) Estimated in accordance with Rule 457(c) and 457(h) of the Securities Act solely for purposes of calculating the registration fee on the basis of \$9.20, the average of the high and low prices of the Registrant's Class A common stock as reported on the Nasdaq Stock Market on February 23, 2024.
- (3) Represents 5,828,112 additional shares of the Registrant's Class A Common Stock available for issuance as a result of the annual evergreen increase on January 1, 2024 under the 2021 Plan.